

RAINBOW BOARD MEETING MINUTES

September 16, 2008

ATTENDEES: Board members: Barbara Scobee, Ann Herlihy, Joy Adams, Leo Huddleston, daniel Johnson, Irene Jones, Patrick Jerome; **Non-board members:** Luke Lundemo, Charlotte Lundemo, Steve Whitlow

A quorum was present.

The meeting was called to order at 6:15 pm.

APPROVAL OF MINUTES: The minutes were approved for August 2008 with noted changes.

FINANCIAL REPORT: Barbara Scobee presented the financial report. She reviewed the Profit and Loss, Statement of Cash Flows, and Balance Sheets for August 2008. She noted sales came in 15k below projected, however, payroll came in 25% below projected (saving ~10K) and helped offset the loss in sales. Barbara also noted Rainbow's gross profit came in 15k under projection because of Rainbow not raising prices to offset cost of goods sold.

MANAGER'S REPORT: Steve Whitlow presented the manager's report. Rainbow's sales for August were up and payroll came down. The average purchase amount went up 7%, and the average cost per item sold went up 15%. The yearly comparison of 2007- 2008 shows sales are down 2% from last year. Café sales are up slightly (2%). Payroll is up except in the Café where payroll came down 21%.

CEO REPORT: Luke Lundemo presented the CEO report. Highlights are as follows:

*The Rainbow-Tougaloo Community Garden:

- The garden continues to get larger.
- An herb garden has gone in and several more growing beds.
- We were able to sell some organic produce to the food service company that runs the dining halls at Tougaloo.

*Have decided to ask Tom Lowe if he would be interested in being our legal advisor

*The conference room has and is still being used as a POS training room for Rainbow employees

*Part of the POS system is installed. We are aiming at an October 1 go live day.

*High Noon set a sales record on Thursday, September 4 with sales of around \$1,200!

*The next dinner and a movie is Friday, September 26, 7:30pm. We will be showing Slacker Uprising!

*Rainbow has won fourth place as a green business in a statewide contest. We have recycled somewhere around 300 tons of glass now.

*When you see Becky Potts thank her for the wonderful planters she organized for our store entrance.

*Luke will be contacting the Minnesota/Wisconsin coop extension service to gain advice on coop laws and rules

*Luke and Steve will compile info to present next month on rental vs. expansion of the front available space

Meeting adjourned at 7:28 pm.

Minutes submitted by Joy Adams, Secretary of the Board